

Pishro Modiriat Piran Consulting Company
Associate of the **amontis**



Selected Background Of

Sina Ghazi

Consultant and Mentor Of PMPiran

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Profile

Digital Transformation Lead

Specialized in Fintech, Banking & Finance Sector

18 is his number! He started his career 18 years ago at age of 18 and so far, has travelled to 18 countries working with various teams with different cultures both as an employee and sometimes as a contractor.

Education & Certifications

- Certified Disciplined Agilist – CDA 2016
- Project Management Professional - PMP 2009 & 2012
- ITILV3 2008
- Sun Solution Architect (Sizing, Storage, Virtualization) 2009
- MSc Advanced IT & Business Management (University of Wales) 2007 - DNF

career experience

- **Chief Information Officer** (January 2017 – Present) and Dunab Ertebat LLC (July 2016 – Present)
- **Customer Centric Solutions, Manager of VALORAN LTD** (March 2015 – July 2011)
- **IT Architect & PM Contractor** (November 2010 – June 2012)
- **Senior Solution Architect & Project Manager** of Jacquard Systems FZ-LLC (April 2008 – October 2010)
- Team Leader (Solutions & Projects) of enigmatis FZ-LLC (July 2004 – November 2007)

Professional Skills(Self Assessment)

Improve processes		Project management	
Responsibility		team management	
Mentoring		Negotiation	
Team building		EQ	



Farsi

English



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www.pmpiran.com



RECENT PROFESSIONAL EXPERIENCE

Chief Information Officer

Organization: National Investment Company of Iran Brokerage

Period: January 2017 – Present

Location: Tehran, Iran

Web: www.nibi.ir & www.boursam.ir

Fully chartered by NICI Brokerage board to plan and execute innovative and disruptive business ideas within the organization. As an intrapreneur I did strategize, plan and built a team for starting up Boursam – an online stock brokerage platform that accelerates customer enrollment process and reduces customer acquisition cost while minimizes operational costs per trade.

The solution includes a NoSPF infrastructure, data-warehouse, a set of ETL packages, a micro service architecture JAVA back-end, an identity management suite with Oauth2, multiple transactional services and a responsive Angular 4 front-end.

Highlights:

- 38% cost saving during startup period
- Streamlined a regular bi-weekly reporting to board
- Institutionalized Scrum practice
- Built an agile team with strong technical expertise
- Reached complete continuous integration / delivery using GitlabCI

Visit: www.boursam.ir for more information.

Organization: Dunab Ertebat LLC

Period: July 2016 – Present

Location: Tehran, Iran

Web: www.dunab.ir

Dunab is my legal entity which I use to service my clients. On my first assignment I provided PayU (a global Online Payment Service Provider) the services including:

Research and development of a comprehensive market report with a focus on payment and Fintech in Iran and helping defining an expansion strategy for my client based on local & international risks and opportunities.



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RECENT PROFESSIONAL EXPERIENCE

Assisting PayU' management team (CEO and EMEA CEO) in decision making for choice of a partnership model on market entry. Finding potential local partners and develop a comparison chart with pros and cons of each player.

Perform detailed studies and provide advice on compliance, marketing and technical integration. Also assisted the global compliance team with understanding Iran sanctions and risks for doing business with Iran.

On another assignment, CEO of National Investment Company of Iran has hired me as his consultant. I did learn about his vision, studied their challenges and identified missing capabilities. Prepared an ICT transformation plan and presented it successfully to board of directors.

Customer Centric Solutions, Manager

Organization: DOTIN
Period: March 2015 – July 2016
Location: Tehran, Iran
Web: www.dotin.ir

I did lead development of "customer-centric" banking software portfolio that enables banks to analyze their customers' data and behavior pattern for a faster and yet accurate credit scoring, loyalty programs and KYC purposes.

DOTIN is a subsidiary of FANAP Holding and provides core banking, payment switch and other banking related software to 9 financial institutions in Iran.

Highlights:

Manage design, development and roll-out of a complete API Banking Platform

Discover future banking/fintech products, map product capabilities based on Banking Industry Architecture Network BIAN and develop a roadmap for DOTIN to strategize and move towards customer centricity

Manage operations and support of customer loyalty programs for two banks



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RECENT PROFESSIONAL EXPERIENCE

Director & Lead Architect

Organization: VALORAN LTD
Period: June 2012 – August 2014
Location: Tbilisi, Georgia

In 2012 I founded VALORAN LTD - a software development firm with a primary focus on building mobile web apps and web applications. I have built a UX, UI, DevOps, sales & marketing team of 20 local talents and delivered bespoke development projects to over 50 accounts in Georgia.

As the entrepreneur I have coached, trained and led the team and have taken roles in most areas of the business such as a salesman, technical architect & project manager.

IT Architect & PM Contractor

Period: November 2010 – June 2012
Locations: UAE, Iraq & Qatar

In a capacity of contractor, I did provide services to TBI Bank, Qatar's Supreme Council of Information & Communication Technology and several other SMEs in Dubai.

Advisor to TBI Bank CIO: I did advise the CIO on IT projects, procurements and investment based on framework and principles set in ISO38500. This included a complete bid lifecycle design in terms of technology, architecture, integration and supportability.

Payment reconciliation solution architecture & design: As a part of a project sponsored by TBI Bank I did study Visa principal and member banks' challenges, including their payment reconciliation issues. After business analysis, I did architect and design a JAVA based solution to address the reconciliation function. Technologies used included Postgres Enterprise DB, Spring, RabbitMQ (an AMQP implementation) and maven.



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RECENT PROFESSIONAL EXPERIENCE

Senior Solution Architect & Project Manager

Organization: Jacquard Systems FZ-LLC
Period: April 2008 – October 2010
Locations: Dubai Internet City

National Islamic Bank - Temenos T24 Core Banking implementation: I did act as an infrastructure consultant and also did project manage a TEMENOS T24 Core banking implementation on the ground in Baghdad. This included functional and non-functional requirement gathering from stakeholders and preparation according to TAABS process. I did hardware sizing and assisted with the procurement process.

Biometric payment system reference implementation: From the start towards the end of the project I was involved as an architect and a project manager and as a result built a complete JAVA-Postgresql based reference for a customized match-on-card biometric payment instrument including AFIS, EMV Chip Cards, Custom Built ATM machines, customization of HPS EFT switch. This involved about 1.5 year of the time I was at Jacquard. The role that I had during this project moved between Pre Sales, Consultant, Architect and Project Manager as the project moved from initiation to completion.

BIAB (Branch in a box) architecture and design: I did architect, design and support the development of a solution named BIAB (Branch in a box). The solution provides a fully redundant desktop environment based on Sun Microsystems' Sunray thin clients and runs on several federated Ubuntu Linux instances on top of VMware server. No single point of failure was a key requirement and it was achieved by using active/active cluster instances. This solution was implemented at NIB Bank with Sun Ray 2 Client and Sun Ray 270 Client with Sun Ray Software 4.2.

Trade Bank of Iraq – Infrastructure support and monitoring: As part of my job, I have supervised a team of engineers for TBI infrastructure support. This included VPN networks using Juniper devices, VSAT monitoring, firewall maintenance and monitoring, as well as providing 2nd level support to bank's IT team.



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RECENT PROFESSIONAL EXPERIENCE

Trade Bank of Iraq – Active Directory Design, Implementation and Training:

As a smaller project with TBI, I did a complete design, implementation, rollout and training for TBI's MS Active Directory. The implementation was having 16 replication partners. A limitation was poor connections to some of the sites. After design, I have walked the walk with TBI's IT team to rollout the directory servers across branches. Towards the end of assignment, I have trained 7 engineers from the bank's IT department.

General Consulting: I designed, developed, created systems for remote access solutions, network security systems, and some Linux initiatives as well as doing presales and RFP responses. My work included the creation of statements of work, RFP responses and large project business cases that included detailed costing.

Team Leader (Solutions & Projects)

Organization: enigmatis FZ-LLC
Period: July 2004 – November 2007
Locations: Dubai Internet City

D1 Capital Bank Complete ICT Infrastructure: I did the architecture and lead implementation team for a complete ICT infrastructure setup. As a part of this project, I did interview and capture business needs from the bank's IT & business managers; prepared IT architecture for their complete requirements covering servers, storage, applications, database, VoIP, voice recording, VPN, infrastructure security, end point security, backup and desktop architecture. I led the team and participated in procurement and implementation of Sun Microsystems servers, StorageTek storage and tape backup, brocade fiber switches, juniper VPN appliances, juniper firewalls, Oracle RAC Database installation, Microsoft Active Directory cluster, Avaya IP telephony system and voice recording system & line of business application called Sophis. The solution was architected & designed with no single point of failure.

A SaaS platform implementation: For DIMOCO GmbH in Vienna Austria; I did capture business requirements from product managers, produced a service oriented architecture that included Oracle 10g DB/ Apache Tomcat / Apache Axis / JSR 170 / Maven / Ant / SVN / SLES (SuSe Linux Enterprise Servers). I developed and maintained the SRS (Software Requirements Specifications) as a part of RUP development methodology for development of a bespoke SaaS platform to serve DIMOCO's premium SMS and mobile applications. Applications included: Operator Chat, Mobile Content Management, Mobile Content Provisioning, and SMS Marketing Platform.



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RECENT PROFESSIONAL EXPERIENCE

General Consulting: I designed & implemented systems for different customers of enigmatic; assignments such as Oracle RAC implementation, Sun JES upgrade, Oracle performance tuning, as well as doing presales and RFP responses. My work included the creation of statements of work, RFP responses and project business cases with detailed costing.

PRE-2004 EMPLOYMENT HISTORY

Organization	Period	Role
Virauniversal Co.	2002-2004	Senior Business Analyst
Sharif University of Technology	2003-2004 (P/T)	C & JAVA Instructor
Arian Ava Co	2000-2002	Web Architect / Team Leader
Afranet Communication Co	1999-2000	Analyst / Programmer
Tarbiat Modares University	1998-1999	Network Admin Assistant